

# SCHOOL OF EXCELLENCE

**Improve Business Profitability Through Training**

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# SCHOOL OF EXCELLENCE / TECH

**Bill Winstanley**  
Technical Support Engineer

Time served joiner, who has installed conservatories, windows and doors since 1970. Bill offers valuable on site installation instruction.

**Philip Wharf**  
Training Manager

9 years as an engineering draughtsman. 15 years experience in the conservatory, window and door industry before joining Ultraframe as Training Manager.

**Jack Lonsdale**  
Fabrication Training Officer

Time served bench joiner. Since 1970 he has installed conservatories, windows and doors. Many years experience fabricating the Victorian Roofing System.

## COMMITTED TO OUR CUSTOMERS AND OUR INDUSTRY

With demand for conservatories increasing and the trend for bigger and more complex conservatory shapes, those working in the industry need to keep ahead; not just in technical standards, new products and new installation techniques, but to stay at the forefront of competition.

Paid for training often represents a wise business investment. However, at the "Ultraframe School of Excellence" no money changes hands! All training is **FREE** to users of Ultraframe's roofing systems.

Ultraframe have designed a series of training modules covering all the basic elements on sales, surveying, fabrication and installation. Courses are typically of one or two days duration and each course is tailored to the knowledge level of the company personnel that have requested training.

So, it is very simple. To receive the best conservatory education, complete the booking form on the back page and we'll do the rest.

STANDARD COURSES	MON	TUE	WED	THU	FRI	COURSE DURATION
<b>FACTORY VISIT / PRODUCT AWARENESS</b> Only one company on each training course. Max. 10 people. An introduction to the Ultraframe products including sales benefits and pricing with a conducted tour of the factory and it processes. For proprietors, buyers or sales people.	●	●	●	●	●	1 DAY
<b>TECHNICAL TRAINING</b> Open to more than one company. Maximum 12 people. A more intensive course on Ultraframe's products covering surveying and technical details of the pre-fabricated Victorian roof. Details of the Ultralite roof, installation tips and ordering procedures. This course can be tailored to suit the individual requirements of the visiting customer. Installation managers, surveyors or fitters will benefit from this course.		●				1 DAY
<b>FABRICATION TRAINING</b> Two companies can attend the same course, but due to its intense pupil / teacher ratio, only two people can be catered for at a time. Suitable for fabrication staff. Aimed at customers wishing to buy Victorian components in bar length and fabricate their own roof. Includes a detailed introduction to the range of Victorian products and an opportunity to spend time in our dedicated fabrication training room.	●—●		●—●			2 DAYS
<b>SURVEYING COURSE</b> Suitable for company surveyors new to conservatory work whose knowledge of roof design and calculations is limited. This course is usually run on a one to one basis and on demand.	●		●			1/2 DAY
<b>INSTALLATION TRAINING</b> Designed for the installer. Detailed instruction on how to correctly assemble our Victorian Roofing System. Maximum 6 people.					●	1 DAY

**IF YOU CAN'T SEE THE COURSE YOU WANT OR YOU WOULD LIKE TO "CUSTOMISE" ELEMENTS OF THE ABOVE, PLEASE CALL OUR TRAINING CO-ORDINATOR CRAIG KEIGHLEY ON 01200 452341.**



# TECHNICAL SUPPORT TEAM



Time served carpenter and joiner with 10 years on site experience. Neil joined Ultraframe 3 years ago working previously in the specification department.



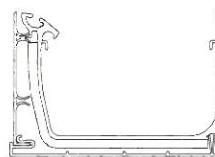
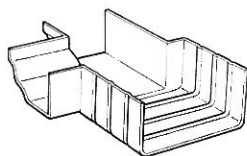
Colin  
Technical Support Manager

With over 10 years of experience running his own building company plus 10 years in design and development of the Ultraframe roofing system.



Bill  
Technical Support

Bill has 13 years experience in construction and joinery. Joined Ultraframe technical department in January 1995.



**LISTED BELOW ARE A SELECTION OF QUESTIONS WHICH ARE FREQUENTLY ASKED BY THOSE ON TRAINING COURSES AND BY ENQUIRERS ON THE TELEPHONE.**

## What range of roof types do you offer?

- Traditional Victorian, Georgian / Edwardian pitched roofs complete with valley's, gutters & hipped ends.
- Modern Lean-To pitched roofs.
- Ultralite 500 PVC Lean-To roofs using 60mm Triple Wall PVC roofing material.

## What are your minimum and maximum pitches?

- Victorian/Georgian type roofs have a minimum pitch of 15° and a maximum pitch of 40°. We can fabricate special ridges to accommodate a 45° pitch maximum.

- Lean-To's using Victorian components can be made to a minimum of 5° and a maximum pitch of 36°
- Ultralite 500PVC has a minimum pitch of 2½°

## How high is your standard/heavy duty eavesbeam? 110mm.

## What Glazing Thickness options can you accommodate?

10, 16, 20, 24 & 28mm.

## What's the size of your standard box gutters?

Our 165mm wide box gutter is suitable for draining one roof slope. Our 300mm wide box gutter is designed to accept two roof slopes or difficult access situations. The inside leg is 110mm high and the outside leg is 112.5mm high. We can fabricate virtually any size and shape of box gutter to suit all possible applications.

## How can condensation on box gutters be minimised?

All our box gutters are supplied foam insulated to minimise condensation.

## How do I link your standard conservatory gutter system to your box gutter system?

We have a range of box gutter adaptors.

## Do the Gutter brackets screw into your standard eaves beam?

No- our new clip-fit gutter bracket securely locks behind the parabolic head of the eaves beam.

## How do I install a tie bar?

On pre-assembled roofs an under ridge cross brace is supplied to fasten the vertical tie bar to. The horizontal bars are fastened to either the tie bar brackets on opposing transom bars or directly onto the eaves beam.

## What size roofs vents are available?

Any bespoke size up to 950 x 950mm or modular sizes 550 x 750 and 650 x 750 supplied complete with brass opening mechanism or alternatively, electronically remote controlled.

## Do you offer a cutting service for Ultralite 500 panels?

We recommend that you fabricate your window frames (i.e. overall external width and projection) to suit our standard modular roof panels, thus eliminating cutting - saving valuable installation time. Cutting is simple using a panel saw.





# ULTRAFRAME SCHOOL OF EXCELLENCE

## BOOKING FORM

Company Name:..... Account Code: .....

Address: ..... Contact Name:.....

..... Telephone No:.....

.....Post Code: ..... Fax No:.....

Training Required: Product Awareness / Technical / Fabrication / Surveying / Installation

Fabricate Own Frames: Yes / No - Which Profile: .....

Market Sector: Domestic / Trade / Commercial

Nº Showrooms:..... Nº Installation Teams: ..... Nº Company Employees:.....

Estimate of Conservatory Completions Per Month .....

Using or Intending to Use Following Ultraframe Products:-

Victorian Pre-Fabricated with Standard Eaves beam Yes / No

Victorian Pre-Fabricated with Ultraquick Yes / No

Victorian Bar Length with Standard Eaves Beam Yes / No

Victorian Bar Length with Ultraquick Yes / No

Ultralite 500 Yes / No

Name of Visitors:

Position:

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HAVE YOU ATTENDED ANY PREVIOUS COURSES? Please state

**PLEASE PHOTOCOPY AND GET THIS FORM SIGNED AND ENDORSED BY OUR AREA MANAGER AND FAX BACK TO THE TRAINING CO-ORDINATOR CRAIG KEIGHLEY ON 01200 452258**



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Ultraframe is a trading name of Ultraframe (UK) Limited

